



Position: Business Development/Commercial Loan Officer – Fargo Metro

Location: Fargo

Do you love collaborating with a small yet dynamic team to assist small businesses across the DBL footprint and specifically in Fargo / West Fargo / Moorhead area? Do you like to work independently and as part of a positive, successful team? Dakota Business Lending is seeking an experienced, seasoned, energetic, detail-orientated, and self-driven individual to fill the role of Business Development / Commercial Loan Officer. If you love helping people and working to see business succeed, then read for more info! This position will be based out of Fargo, ND office and serve the Fargo metro area. Business Development/Commercial Loan Officer reports to the VP of Business Development & Sales.

The Business Development / Commercial Loan Officer will provide a high level of support for the Dakota Business Lending staff and the lending operations of the entire corporation. This position will focus primarily on the Fargo / West Fargo / Moorhead areas but should be willing to work in the Eastern North Dakota corridor and Western Minnesota, on an as needed basis. Travel, while limited, is required.

Responsibilities include, but not limited to:

- Developing, and fostering relationships with lenders, small businesses, economic development professionals, and other professional partners;
- Market and promote the loan programs offered by the Dakota Business Lending;
- Make group presentations on Dakota Business Lending, its lending programs, and its role in designated area.
- Be available to field and answer any questions related to the Dakota Business Lending programs and be able to function as lead on potential projects.
- Retrieve and assemble loan information provided by lenders and small business to support the lending process;
- Assist in the preparation of loan packages and in the assembly and preparation for submission to the North Dakota and / or Minnesota Loan Committee and SBA for submission
- Meet with lenders and small businesses to review loan approvals and throughout the loan closing process.
- Establish and maintain ongoing working relationships with lenders, small businesses, and others.
- Work with the processing staff to ensure timely and accurate response from appropriate agencies such as SBA and others.

Qualifications:

Education & Experience:

- Bachelor's degree in business, finance, banking, or a related field
- 6 to 10 years of relevant experience in business development, sales, and commercial lending experience
- Experience in commercial lending as it relates to SBA would be beneficial.

Skills:

- Must be able to work independently
- Must have a knack for building trusting relationships with a variety of people and entities
- Attention to detail is important to be successful in the role
- Understanding and compliance with regulations
- Ability to manage multiple priorities
- Creativity/innovative thinker
- Excellent verbal and written communication skills
- Important level of professionalism, discretion, and confidentiality.

Competitive compensation with excellent benefits. Please submit resume and any questions by email to Steve Dusek sdusek@dakotabusinesslending.com. *Dakota Business Lending is an equal opportunity provider, employer, and lender.*

Effective July 2026